

## Message Text

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ACTION NEA-13

INFO OCT-01 ISO-00 AEC-11 AID-20 CEA-02 CIAE-00 CIEP-02

COME-00 DODE-00 EB-11 FEA-02 FPC-01 H-03 INR-10

INT-08 L-03 NSAE-00 NSC-10 OMB-01 PM-07 RSC-01 SAM-01

SCI-06 SPC-03 SS-20 STR-08 TRSE-00 PRS-01 PA-04

USIA-15 EUR-25 DRC-01 /190 W

----- 014821

R 131212Z FEB 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 5349

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STATE ALSO FOR T/IEP

E.O. 11652: N/A

TAGS: ETRD, ENRG, IR

SUBJ: GOI REQUEST FOR RAW MATERIALS--UNION CARBIDE EXPERIENCE

REF: TEHRAN 0421

1. AS DEPARTMENT AWARE, UNION CARBIDE OFFERED PROVIDE GOI  
LARGE QUANTITIES OF THREE BADLY NEEDED PLASTICS AND SMALLER  
AMOUNTS OF LONG LIST OF CHEMICALS NEEDED IN PAINT AND OTHER  
INDUSTRIES IN IRAN. THIS WAS IN EXCHANGE EITHER FOR STATED  
QUANTITIES OF NAPHTHA OR CRUDE.

2. UNION CARBIDE RESERVED PRODUCTION CAPACITY IN A NUMBER  
OF ITS PLANTS AROUND THE WORLD, INCLUDING THE US, TO PROVIDE  
QUICK PERFORMANCE OF THESE UNDERTAKINGS AS THE GOI ACCEPTED  
THEM. THE ORIGINAL OFFER WAS OPEN UNTIL JANUARY 30 BUT WAS  
KEPT OPEN FOR AN ADDITIONAL WEEK AT THE REQUEST OF DEPUTY  
MINISTER OF ECONOMY NAJMABADE.

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3. AS OF FEBRUARY 13 LOCAL UNION CARBIDE REP HAS HAD NO WORD

WHATEVER FROM THE GOI CONCERNING ITS DESIRES. ACCORDINGLY,  
UNION CARBIDE IS ASSUMING THAT THERE IS NO INTEREST ON THE  
MINISTRY'S PART.

4. EMBASSY HAS NOT BEEN ABLE TO DISCERN ANY MOTION ON THE PART  
OF GOI IN RESPONSE TO OFFERS BY US STEEL OF 15,000 TONS OF  
SLAB STEEL OR TO DUPONT'S OFFER OF 45,000 TONS OF ARTIFICIAL  
FIBERS, BOTH IN RETURN FOR CRUDE.

5. EMBASSY UNDERSTANDS GOI HAS CERTAIN RETICENCE ABOUT DEALING  
WITH FIRMS DIRECTLY BUT IN THIS CASE EMBASSY FINDS IT DIFFICULT TO UN-  
DERSTAND WHY GOI COULD NOT BRING ITSELF TO WORK OUT AN  
ACCEPTABLE DEAL SINCE MINISTRY OFFICIALS ADMIT THAT AT LEAST  
UNION CARBIDE'S OFFER WAS VERY COMPETITIVE WHEN COMPARED WITH  
THE BRITISH ARRANGEMENT.

HELMs

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** RAW MATERIALS, INDUSTRY, PETROLEUM, BARTER TRADE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 FEB 1974  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974TEHRAN01222  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** TEHRAN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740234/aaaabgbw.tel  
**Line Count:** 77  
**Locator:** TEXT ON-LINE  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** TEHRAN 0421  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 AUG 2002 by kelleyw0>; APPROVED <04-Sep-2002 by MorefiRH>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GOI REQUEST FOR RAW MATERIALS--UNION CARBIDE EXPERIENCE  
**TAGS:** ETRD, ENRG, IR  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005